Table 1. U.S. Manufacturing Shipments<sup>1</sup> - Total and E-commerce Value: 2005 and 2004

[Estimates are based on data from the 2005 Annual Survey of Manufactures. Value of Shipments estimates are shown in millions of dollars, consequently industry group estimates may not be additive. Estimated measures of sampling variability for these estimates are provided in Table 1A.]

		2004	Value of 2005		004	Y/Y Percent (	Change	E-comme Percent o Shipme	f Total	Percent Distribution of E-commerce Shipments	
NAICS		2000		Revised	004	171 T Grocing C	E-commerce		,,,,,	J	CITCO
Code	Description	Total	E-commerce	Total	E-commerce	Total Shipments	Shipments		2004	2005	2004
	Total Manufacturing	4,735,387	1,265,987	4,308,971	996,174	9.9	27.1	26.7	23.1	100.0	100.0
311	Food manufacturing	534,878	94,553	512,340	64,121	4.4	47.5	17.7	12.5	7.5	6.4
312	Beverage and tobacco product manufacturing	123,636	60,653	113,737	52,783	8.7	14.9	49.1	46.4	4.8	5.3
313	Textile mills	41,149	6,709	40,898	4,416	0.6	51.9	16.3	10.8	0.5	0.4
314	Textile product mills	36,706	9,875	33,636	8,472	9.1	16.6	26.9	25.2	8.0	0.9
315	Apparel manufacturing	31,650	8,628	32,873	8,694	-3.7	-0.8	27.3	26.4	0.7	0.9
316	Leather and allied product manufacturing	6,013	716	5,812	611	3.5	17.2	11.9	10.5	0.06	0.06
321	Wood product manufacturing	112,018	12,153	104,135	7,974	7.6	52.4	10.8	7.7	1.0	0.8
322	Paper manufacturing	162,848	29,885	155,381	19,631	4.8	52.2	18.4	12.6	2.4	2.0
323	Printing and related support activities	97,095	15,690	93,595	8,259	3.7	90.0	16.2	8.8	1.2	0.8
324	Petroleum and coal products manufacturing	476,075	120,334	330,439	77,527	44.1	55.2	25.3	23.5	9.5	7.8
325	Chemical manufacturing	604,501	158,327	540,883	102,967	11.8	53.8	26.2	19.0	12.5	10.3
326	Plastics and rubber products manufacturing	200,489	42,288	184,711	33,220	8.5	27.3	21.1	18.0	3.3	3.3
327	Nonmetallic mineral product manufacturing	114,321	15,892	102,880	10,850	11.1	46.5	13.9	10.5	1.3	1.1
331	Primary metal manufacturing	201,835	43,346	181,602	33,410	11.1	29.7	21.5	18.4	3.4	3.4
332	Fabricated metal product manufacturing	288,068	48,921	261,101	33,992	10.3	43.9	17.0	13.0	3.9	3.4
333	Machinery manufacturing	302,204	71,711	272,123	52,292	11.1	37.1	23.7	19.2	5.7	5.2
334	Computer and electronic product manufacturing	373,932	85,572	365,545	76,197	2.3	12.3	22.9	20.8	6.8	7.6
335	Electrical equipment, appliance, and components	112,008	29,327	105,084	25,177	6.6	16.5	26.2	24.0	2.3	2.5
336	Transportation equipment manufacturing	687,288	370,309	662,001	346,473	3.8	6.9	53.9	52.3	29.3	34.8
337	Furniture and related product manufacturing	84,291	16,013	78,279	11,264	7.7	42.2	19.0	14.4	1.3	1.1
339	Miscellaneous manufacturing	144,382	25,084	131,916	17,844	9.4	40.6	17.4	13.5	2.0	1.8

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit <a href="https://www.census.gov/eos/www/mestats.html">www.census.gov/eos/www/mestats.html</a>.

Source: U.S. Census Bureau, 2005 Annual Survey of Manufactures

<sup>&</sup>lt;sup>1</sup>Estimates include data only for businesses with paid employees and are subject to revision.

Table 2.0. U.S. Merchant Wholesale Trade Sales<sup>1</sup>, Including Manufacturers' Sales Branches and Offices - Total and E-commerce: 2005 and 2004

[Estimates are based on data from the 2005 Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 2.0A.]

		2	Value o	of Sales	004	Y/Y Pero	cent Change		merce as f Total Sales	Percent Distribution of E-commerce Sales
NAICS Code	Description	Total	E-commerce	Total	Revised E-commerce	Total Sales	E-commerce Sales		2004	2005
42	Total Merchant Wholesale Trade Including MSBOs <sup>2</sup>	5,177,338	945,359	4,799,679	896,196	7.9	5.5	18.3	18.7	100.0
423	Durable goods	2,641,776	479,799	2,488,629	471,740	6.2	1.7	18.2	19.0	50.8
4231	Motor vehicles and automotive equipment	655,498	288,221	646,961	293,637	1.3	-1.8	44.0	45.4	30.5
4232	Furniture and home furnishings	79,714	9,835	76,290	9,588	4.5	2.6	12.3	12.6	1.0
4233	Lumber and other construction material	168,419	6,091	153,323	5,326	9.8	14.4	3.6	3.5	0.6
4234	Professional and commercial equipment and supplies	482,177	66,076	454,888	61,720	6.0	7.1	13.7	13.6	7.0
42343	Computer equipment and supplies	273,478	37,305	257,018	35,172	6.4	6.1	13.6	13.7	3.9
4235	Metals and minerals, excluding petroleum	188,488	5,268	167,376	4,404	12.6	19.6	2.8	2.6	0.6
4236	Electrical goods	375,252	42,138	357,976	41,667	4.8	1.1	11.2	11.6	4.5
4237	Hardware, plumbing and heating equipment	101,655	12,878	93,167	11,925	9.1	8.0	12.7	12.8	1.4
4238	Machinery, equipment and supplies	385,085	31,794	343,641	27,034	12.1	17.6	8.3	7.9	3.4
4239	Miscellaneous durable goods	205,488	17,498	195,007	16,439	5.4	6.4	8.5	8.4	1.9
424	Nondurable goods	2,535,562	465,560	2,311,050	424,456	9.7	9.7	18.4	18.4	49.2
4241	Paper and paper products	133,752	18,526	127,191	15,953	5.2	16.1	13.9	12.5	2.0
4242	Drugs, drug proprietaries and druggists' sundries	506,114	247,073	464,161	226,231	9.0	9.2	48.8	48.7	26.1
4243	Apparel, piece goods, and notions	125,629	23,498	120,731	21,083	4.1	11.5	18.7	17.5	2.5
4244	Groceries and related products	580,481	78,074	552,146	67,276	5.1	16.1	13.4	12.2	8.3
4245	Farm-products raw materials	115,288	4,217	122,997	4,363	-6.3	-3.3	3.7	3.5	0.4
4246	Chemicals and allied products	149,067	(D)	132,922	(D)	12.1	(D)	(D)	(D)	(D)
4247	Petroleum and petroleum products	562,712	32,832	449,830	33,481	25.1	-1.9	5.8	7.4	3.5
4248	Beer, wine, and distilled beverages	102,047	(D)	95,213	(D)	7.2	(D)	(D)	(D)	(D)
4249	Miscellaneous nondurable goods	260,472	41,903	245,859	39,669	5.9	5.6	16.1	16.1	4.4

<sup>(</sup>D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in higher level totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/svsd/www/atsreliability.html.

<sup>&</sup>lt;sup>1</sup> Estimates include data only for businesses with paid employees and are subject to revision.

<sup>&</sup>lt;sup>2</sup> Manufacturers' Sales Branches and Offices.

Table 2.1. U.S. Merchant Wholesale Trade Sales<sup>1</sup>, Excluding Manufacturers' Sales Branches and Offices - Total and E-commerce: 2005 and 2004

[Estimates are based on data from the 2005 Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 2.1A.]

		2	Value o	of Sales	004	Y/Y Perc	cent Change		nerce as Total Sales	Percent Distribution of E-commerce Sales
NAICS Code	Description	Total	E-commerce	Total	Revised E-commerce	Total Sales			2004	2005
42	Total Merchant Wholesale Trade Excluding MSBOs <sup>2</sup>	3,585,038	474,801	3,296,520	434,948	8.8	9.2	13.2	13.2	100.0
423	Durable goods	1,778,412	199,539	1,654,621	187,344	7.5	6.5	11.2	11.3	42.0
4231	Motor vehicles and automotive equipment	294,376	77,174	277,765	72,259	6.0	6.8	26.2	26.0	16.3
4232	Furniture and home furnishings	60,978	5,160	58,298	5,026	4.6	2.7	8.5	8.6	1.1
4233	Lumber and other construction material	140,905	4,267	128,624	3,725	9.5	14.6	3.0	2.9	0.9
4234	Professional and commercial equipment and supplies	311,454	46,316	296,276	43,067	5.1	7.5	14.9	14.5	9.8
42343	Computer equipment and supplies	164,348	24,667	157,547	22,748	4.3	8.4	15.0	14.4	5.2
4235	Metals and minerals, excluding petroleum	136,831	1,582	121,160	(S)	12.9	(S)	1.2	(S)	(S)
4236	Electrical goods	266,112	30,101	253,761	29,885	4.9	0.7	11.3	11.8	6.3
4237	Hardware, plumbing and heating equipment	84,550	9,041	77,524	8,550	9.1	5.7	10.7	11.0	1.9
4238	Machinery, equipment and supplies	291,514	10,415	260,190	8,836	12.0	17.9	3.6	3.4	2.2
4239	Miscellaneous durable goods	191,692	15,483	181,023	14,579	5.9	6.2	8.1	8.1	3.3
424	Nondurable goods	1,806,626	275,262	1,641,899	247,604	10.0	11.2	15.2	15.1	58.0
4241	Paper and paper products	87,829	11,481	81,584	9,436	7.7	21.7	13.1	11.6	2.4
4242	Drugs, drug proprietaries and druggists' sundries	330,917	169,123	296,556	152,142	11.6	11.2	51.1	51.3	35.6
4243	Apparel, piece goods, and notions	112,719	22,328	108,432	19,772	4.0	12.9	19.8	18.2	4.7
4244	Groceries and related products	429,290	35,866	409,743	31,026	4.8	15.6	8.4	7.6	7.6
4245	Farm-products raw materials	115,288	4,217	122,997	4,363	-6.3	-3.3	3.7	3.5	0.9
4246	Chemicals and allied products	87,295	(D)	76,369	(D)	14.3	(D)	(D)	(D)	(D)
4247	Petroleum and petroleum products	353,387	(D)	274,942	(D)	28.5	(D)	(D)	(D)	(D)
4248	Beer, wine, and distilled beverages	91,316	4,223	85,607	3,201	6.7	31.9	4.6	3.7	0.9
4249	Miscellaneous nondurable goods	198,585	16,331	185,669	15,378	7.0	6.2	8.2	8.3	3.4

<sup>(</sup>S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit <a href="https://www.census.gov/svsd/www/atsreliability.html">www.census.gov/svsd/www/atsreliability.html</a>.

<sup>(</sup>D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in higher level totals.

<sup>&</sup>lt;sup>1</sup> Estimates include data only for businesses with paid employees and are subject to revision.

<sup>&</sup>lt;sup>2</sup> Manufacturers' Sales Branches and Offices.

Table 2.2. U.S. Manufacturers' Sales Branches and Offices<sup>1</sup> - Total and E-commerce Sales: 2005 and 2004

[Estimates are based on data from the 2005 Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 2.2A.1

	leasures of sampling variability for these estimates are provided in 13	Value of Sales 2005 2004 Y				Y/Y Percent Change		E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales	
NAICS Code	Description		E-commerce		Revised E-commerce	Total Sales			2004	2005	
42	Total Manufacturers' Sales Branches and Offices	1,592,300	470,558	1,503,159	461,248	5.9	2.0	29.6	30.7	100.0	
423	Durable goods	863,364	280,260	834,008	284,396	3.5	-1.5	32.5	34.1	59.6	
4231	Motor vehicles and automotive equipment	361,122	211,047	369,196	221,378	-2.2	-4.7	58.4	60.0	44.9	
4232	Furniture and home furnishings	18,736	4,675	17,992	4,562	4.1	2.5	25.0	25.4	1.0	
4233	Lumber and other construction material	27,514	1,824	24,699	1,601	11.4	13.9	6.6	6.5	0.4	
4234	Professional and commercial equipment and supplies	170,723	19,760	158,612	18,653	7.6	5.9	11.6	11.8	4.2	
42343	Computer equipment and supplies	109,130	12,638	99,471	12,424	9.7	1.7	11.6	12.5	2.7	
4235	Metals and minerals, excluding petroleum	51,657	3,686	46,216	2,987	11.8	23.4	7.1	6.5	0.8	
4236	Electrical goods	109,140	12,037	104,215	11,782	4.7	2.2	11.0	11.3	2.6	
4237	Hardware, plumbing and heating equipment	17,105	(S)	15,643	(S)	9.3	(S)	(S)	(S)	(S)	
4238	Machinery, equipment and supplies	93,571	21,379	83,451	18,198	12.1	17.5	22.8	21.8	4.5	
4239	Miscellaneous durable goods	13,796	2,015	13,984	1,860	-1.3	8.3	14.6	13.3	0.4	
424	Nondurable goods	728,936	190,298	669,151	176,852	8.9	7.6	26.1	26.4	40.4	
4241	Paper and paper products	45,923	7,045	45,607	6,517	0.7	8.1	15.3	14.3	1.5	
4242	Drugs, drug proprietaries and druggists' sundries	175,197	77,950	167,605	74,089	4.5	5.2	44.5	44.2	16.6	
4243	Apparel, piece goods, and notions	12,910	1,170	12,299	1,311	5.0	-10.8	9.1	10.7	0.2	
4244	Groceries and related products	151,191	42,208	142,403	36,250	6.2	16.4	27.9	25.5	9.0	
4246	Chemicals and allied products	61,772	11,586	56,553	10,052	9.2	15.3	18.8	17.8	2.5	
4247	Petroleum and petroleum products	209,325	(D)	174,888	(D)	19.7	(D)	(D)	(D)	(D)	
4248	Beer, wine, and distilled beverages	10,731	(D)	9,606	(D)	11.7	(D)	(D)	(D)	(D)	
4249	Miscellaneous nondurable goods	61,887	25,572	60,190	24,291	2.8	5.3	41.3	40.4	5.4	

<sup>(</sup>S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit <a href="https://www.census.gov/svsd/www/atsreliability.html">www.census.gov/svsd/www/atsreliability.html</a>.

<sup>(</sup>D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in broader industry totals.

<sup>&</sup>lt;sup>1</sup> Estimates include data only for businesses with paid employees and are subject to revision.

# Table 3. U.S. Merchant Wholesale Trade Sales<sup>1</sup>, Excluding Manufacturers' Sales Branches and Offices - Total and EDI: 2005 and 2004

[Estimates are based on data from the 2005 Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 3A.]

			Value o	f Sales				EDI as Pe	ercent of	Percent Distribution of	EDI as Per	cent of
		200	05	200	04	Y/Y Percent	Change	Total	Sales	EDI Sales	E-commerc	
NAICS Code	Description	Total	EDI	Total	Revised EDI	Total Sales	EDI Sales		2004	2005	2005	2004
42	Total Merchant Wholesale Trade Excluding MSBOs <sup>2</sup>	3,585,038	396,527	3,296,520	369,297	8.8	7.4	11.1	11.2	100.0	83.5	84.9
423	Durable goods	1,778,412	166,694	1,654,621	159,383	7.5	4.6	9.4	9.6	42.0	83.5	85.1
4231	Motor vehicles and automotive equipment	294,376	74,692	277,765	70,451	6.0	6.0	25.4	25.4	18.8	96.8	97.5
4232	Furniture and home furnishings	60,978	4,403	58,298	4,470	4.6	-1.5	7.2	7.7	1.1	85.3	88.9
4233	Lumber and other construction material	140,905	3,747	128,624	3,492	9.5	7.3	2.7	2.7	0.9	87.8	93.7
4234	Professional and commercial equipment and supplies	311,454	32,623	296,276	31,255	5.1	4.4	10.5	10.5	8.2	70.4	72.6
42343	Computer equipment and supplies	164,348	16,097	157,547	15,206	4.3	5.9	9.8	9.7	4.1	65.3	66.8
4235	Metals and minerals, excluding petroleum	136,831	(S)	121,160	(S)	12.9	(S)	(S)	(S)	(S)	(S)	(S)
4236	Electrical goods	266,112	22,666	253,761	22,712	4.9	-0.2	8.5	9.0	5.7	75.3	76.0
4237	Hardware, plumbing and heating equipment	84,550	8,031	77,524	7,658	9.1	4.9	9.5	9.9	2.0	88.8	89.6
4238	Machinery, equipment and supplies	291,514	6,230	260,190	5,757	12.0	8.2	2.1	2.2	1.6	59.8	65.2
4239	Miscellaneous durable goods	191,692	13,597	181,023	12,955	5.9	5.0	7.1	7.2	3.4	87.8	88.9
424	Nondurable goods	1,806,626	229,833	1,641,899	209,914	10.0	9.5	12.7	12.8	58.0	83.5	84.8
4241	Paper and paper products	87,829	5,051	81,584	4,277	7.7	18.1	5.8	5.2	1.3	44.0	45.3
4242	Drugs, drug proprietaries and druggists' sundries	330,917	152,751	296,556	137,539	11.6	11.1	46.2	46.4	38.5	90.3	90.4
4243	Apparel, piece goods, and notions	112,719	18,997	108,432	16,615	4.0	14.3	16.9	15.3	4.8	85.1	84.0
4244	Groceries and related products	429,290	24,501	409,743	22,436	4.8	9.2	5.7	5.5	6.2	68.3	72.3
4245	Farm-products raw materials	115,288	3,692	122,997	4,017	-6.3	-8.1	3.2	3.3	0.9	87.6	92.1
4246	Chemicals and allied products	87,295	(D)	76,369	(D)	14.3	(D)	(D)	(D)	(D)	(D)	(D)
4247	Petroleum and petroleum products	353,387	(D)	274,942	(D)	28.5	(D)	(D)	(D)	(D)	(D)	(D)
4248	Beer, wine, and distilled beverages	91,316	2,140	85,607	1,800	6.7	18.9	2.3	2.1	0.5	50.7	56.2
4249	Miscellaneous nondurable goods	198,585	12,055	185,669	11,774	7.0	2.4	6.1	6.3	3.0	73.8	76.6

<sup>(</sup>S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit <a href="https://www.census.gov/svsd/www/atsreliability.html">www.census.gov/svsd/www/atsreliability.html</a>.

<sup>(</sup>D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in higher level totals.

<sup>&</sup>lt;sup>1</sup> Estimates include data only for businesses with paid employees and are subject to revision.

<sup>&</sup>lt;sup>2</sup> Manufacturers' Sales Branches and Offices.

# Table 4. U.S. Selected Services Revenue<sup>1</sup> - Total and E-commerce: 2005 and 2004

[Except where indicated, estimates are based on data from the 2005 Service Annual Survey. Revenue estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 4A.]

		Value of Revenue 2005 2004					ent Change	E-commerce as Percent of Total Revenue		Percent Distribution of E-commerce Revenue	
NAICS Code	Description	Total	E-commerce	Revised Total	Revised E-commerce	Total Revenue	E-commerce Revenue		2004	2009	
	Total for Selected Service Industries	5,983,689	95,691	5,539,555	83,280	8.0	14.9	1.6	1.5	100.0	
	Selected Transportation and Warehousing <sup>2</sup>	292,330	6,000	265,942	4,908	9.9	22.2	2.1	1.8	6.:	
484	Truck transportation	206,466	5,240	185,945	4,249	11.0	23.3	2.5	2.3	5.5	
492	Couriers and messengers	66,445	(S)	62,246	(S)	6.7	(S)	(S)	(S)	(S	
493	Warehousing and storage	19,419	704	17,751	616	9.4	14.3	3.6	3.5	0.	
51	Information	1,005,252	26,578	955,083	22,774	5.3	16.7	2.6	2.4	27.	
511	Publishing industries	268,838	12,066	256,301	9,456	4.9	27.6	4.5	3.7	12.0	
517	Telecommunications	449,344	(S)	429,430	(S)	4.6	(S)	(S)	(S)	(S	
51811	Internet service providers and web search portals	25,966	1,898	25,161	2,212	3.2	-14.2	7.3	8.8	2.0	
	Selected Finance <sup>3</sup>	411,331	6,087	349,166	6,043	17.8	0.7	1.5	1.7	6.4	
5231	Securities and commodity contracts intermediation and brokerage	298,016	5,814	250,080	5,817	19.2	-0.1	2.0	2.3	6.	
532	Rental and Leasing Services	109,959	5,423	102,863	(S)	6.9	(S)	4.9	(S)	5.	
	Selected Professional, Scientific, and Technical Services <sup>4</sup>	1,083,569	21,864	989,577	20,167	9.5	8.4	2.0	2.0	22.	
5415	Computer systems design and related services	189,042	(S)	173,525	(S)	8.9	(S)	(S)	(S)	(S	
	Administrative and Support and Waste Management and Remediation										
	Services	530,083	14,365	484,242	12,794	9.5	12.3	2.7	2.6	15.0	
5615	Travel arrangement and reservation services	30,334	9,864	28,200	8,473	7.6	16.4	32.5	30.0	10.3	
62	Health Care and Social Assistance Services	1,477,951	1,545	1,379,523	943	7.1	63.8	0.1	0.1	1.0	
71	Arts, Entertainment, and Recreation Services	165,540	1,906	158,557	(S)	4.4	(S)	1.2	(S)	2.0	
72	Accommodation and Food Services <sup>5</sup>	547,799	7,469	516,580	5,835	6.0	28.0	1.4	1.1	7.8	
	Selected Other Services <sup>6</sup>	359,875	4,454	338,022	3,644	6.5	22.2	1.2	1.1	4.	
811	Repair and maintenance	136,088	959	127,939	1,026	6.4	-6.5	0.7	0.8	1.0	
813	Religious, grantmaking, civic, professional, and similar organizations	143,228	2,203	133,913	1,786	7.0	23.3	1.5	1.3	2.3	

<sup>(</sup>S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visitwww.census.gov/svsd/www/cv.html

<sup>1</sup> Estimates are subject to revision and include data only for businesses with paid employees except for Accommodation and Food Services, which also includes businesses without paid employees.

<sup>&</sup>lt;sup>2</sup> Excludes NAICS 481 (air transportation), 482 (rail transportation), 483 (water transportation), 485 (transit and ground passenger transportation), 486 (pipeline transportation), 487 (scenic and sightseeing transportation), 488 (support activities for transportation), and 491 (postal service).

<sup>&</sup>lt;sup>3</sup> Excludes NAICS 521 (monetary authorities-central bank), 522 (credit intermediation and related activities), 5232 (securities and commodity exchanges), 52391 (miscellaneous intermediation), 52399 (all other financial investment activities), 524 (insurance carriers and related activities), and 525 (funds, trusts, and other financial vehicles).

Excludes NAICS 54112 (offices of notaries).

<sup>&</sup>lt;sup>5</sup> Estimates are based on data from the 2005 Annual Retail Trade Survey.

<sup>&</sup>lt;sup>6</sup> Excludes NAICS 81311 (religious organizations), 81393 (labor and similar organizations), 81394 (political organizations), and 814 (private households).

Table 5. U.S. Retail Trade Sales<sup>1</sup> - Total and E-commerce: 2005 and 2004

[Estimates are based on data from the 2005 Annual Retail Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive. Estimated measures of sampling variability for these estimates are provided in Table 5A.]

		20	Value o	of Sales	004	Y/Y Percent Change		E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales
NAICS	Description	Total	E-commerce	Revised Total	Revised E-commerce	Total Sales	E-commerce Sales		2004	2005
Code	Description   Total Retail Trade	3,693,430		3,474,340	76,344	6.3	22.2	2.5	2.2	
441	Motor vehicles and parts dealers	888,307	•	864,541	13,442	2.7	24.5	1.9	1.6	
442	Furniture and home furnishings stores	112,403	•	105,303	458	6.7	18.8	0.5	0.4	
443	Electronics and appliance stores	102,176		94,811	1,053	7.8	23.7	1.3	1.1	
444	Building materials and garden equipment and supplies stores	327,410	•	298,782	(S)	9.6	(S)	(S)	(S)	(S)
445	Food and beverage stores	516,851	530	494,966	431	4.4	23.0	0.1	0.1	
446	Health and personal care stores	208,711	(S)	198,933	(S)	4.9	(S)	(S)	(S)	(S)
447	Gasoline stations	373,344		320,435	(S)	16.5	(S)	(S)	(S)	(S)
448	Clothing and clothing accessories stores	201,896		190,079	1,463	6.2	22.1	0.9	0.8	1.9
451	Sporting goods, hobby, book, and music stores	82,456	1,116	80,061	942	3.0	18.5	1.4	1.2	1.2
452	General merchandise stores	524,950	(S)	497,174	(S)	5.6	(S)	(S)	(S)	(S)
453	Miscellaneous store retailers	110,593	1,771	105,253	1,437	5.1	23.2	1.6	1.4	1.9
454	Nonstore retailers	244,333	68,054	224,002	56,010	9.1	21.5	27.9	25.0	73.0
45411	Electronic shopping and mail-order houses	161,598	65,387	147,199	53,420	9.8	22.4	40.5	36.3	70.1

<sup>(</sup>S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/mrts/www/nrely.html.

<sup>&</sup>lt;sup>1</sup> Estimates include data for businesses with or without paid employees and are subject to revision.

Table 6. U.S. Electronic Shopping and Mail-Order Houses (NAICS 45411) - Total and E-commerce Sales by Merchandise Line<sup>1</sup>: 2005 and 2004

[Estimates are based on data from the 2005 Annual Retail Trade Survey. Sales estimates are shown in millions of dollars, consequently merchandise line estimates may not be additive. Estimated measures of sampling variability for these estimates are provided in Table 6A.1

								Percent	Distribution
		Value of	Sales				E-commerce as		
					V/// D		Percent of	Total	E-commerce
	200	05	20	004	Y/Y Perc	ent Change	Total Sales	Sales	Sales
	,		Revised	Revised	Total	E-commerce			
Merchandise Lines	Total	E-commerce		E-commerce	Sales			2005	2005
Total Electronic Shopping and Mail-Order									
Houses (NAICS 45411)	161,598	65,387	147,199	53,420	9.8	22.4	40.5	100.0	100.0
Books and magazines	5,966	3,225	5,699	2,816	4.7	14.5	54.1	3.7	4.9
Clothing and clothing accessories (includes footwear)	15,893	7,921	13,984	6,101	13.7	29.8	49.8	9.8	12.1
Computer hardware	19,895	9,079	19,422	7,765	2.4	16.9	45.6	12.3	13.9
Computer software	3,680	1,850	3,224	1,563	14.1	18.4	50.3	2.3	2.8
Drugs, health aids, and beauty aids	43,150	6,450	40,067	5,993	7.7	7.6	14.9	26.7	9.9
Electronics and appliances	8,996	5,997	7,464	4,583	20.5	30.9	66.7	5.6	9.2
Food, beer, and wine	3,062	1,369	2,354	829	30.1	65.1	44.7	1.9	2.1
Furniture and home furnishings	9,707	5,075	8,279	3,890	17.2	30.5	52.3	6.0	7.8
Music and videos	3,645	2,164	4,154	2,055	-12.3	5.3	59.4	2.3	3.3
Office equipment and supplies	7,068	4,288	6,533	3,658	8.2	17.2	60.7	4.4	6.6
Sporting goods	3,290	1,568	2,618	1,013	25.7	54.8	47.7	2.0	2.4
Toys, hobby goods, and games	3,609	1,809	3,338	1,440	8.1	25.6	50.1	2.2	2.8
Other merchandise <sup>2</sup>	25,345	9,930	22,127	7,340	14.5	35.3	39.2	15.7	15.2
Nonmerchandise receipts <sup>3</sup>	8,292	4,662	7,936	4,374	4.5	6.6	56.2	5.1	7.1

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit <a href="https://www.census.gov/mrts/www/nrely.html">www.census.gov/mrts/www/nrely.html</a>.

<sup>1</sup> Estimates include data for businesses with or without paid employees, are grouped according to merchandise categories used in the Annual Retail Trade Survey, and are subject to revision.

<sup>&</sup>lt;sup>2</sup> Includes other merchandise such as collectibles, souvenirs, auto parts and accessories, hardware, lawn and garden equipment and supplies, and jewelry.

<sup>&</sup>lt;sup>3</sup> Includes nonmerchandise receipts such as auction commissions, customer training, customer support, advertising, and shipping and handling.

Table 7. Summary of U.S. Shipments, Sales, Revenues, and E-commerce: 2000-2005

[Estimates are based on data from the 2005 Annual Survey of Manufactures, 2005 Annual Wholesale Trade Survey, 2005 Service Annual Survey, and 2005 Annual Retail Trade Survey. Shipments, sales, and revenues are shown in millions of dollars.]

				Value of -		
		Manufacturing	Merchant Wholes	sale Trade Sales <sup>1</sup>	Retail Trade	Selected Services
ltem		Shipments <sup>1</sup>	Excluding MSBOs <sup>2</sup>	Including MSBOs <sup>2</sup>	Sales <sup>3</sup>	Revenues⁴
2005	Total	4,735,387	3,585,038	5,177,338	3,693,430	5,983,689
	E-commerce	1,265,987		945,359		
	Percent of Total	26.7	13.2	18.3	2.5	1.6
2004	Total	4,308,971	3,296,520	4,799,679	3,474,340	5,539,555
	E-commerce	996,174	434,948	896,196	76,344	83,280
	Percent of Total	23.1	13.2	18.7	2.2	1.5
2003	Total	4,015,081	2,962,284	4,345,336	3,265,477	5,114,011
	E-commerce	842,666	397,113	828,442	60,015	57,297
	Percent of Total	21.0	13.4	19.0	1.8	1.1
2002	Total	3,920,632	2,835,528	4,151,597	3,134,322	4,900,995
	E-commerce	751,985	345,539	765,452	46,819	47,998
	Percent of Total	19.2	12.2	18.4	1.5	1.0
2001	Total	3,970,500	2,785,152	NA	3,067,725	NA
	E-commerce	724,228	309,315	NA	35,296	NA
	Percent of Total	18.2	11.1	NA	1.2	NA
2000	Total	4,208,582	2,814,554	NA	2,988,756	NA
	E-commerce	755,807	267,838	NA	27,968	NA
	Percent of Total	18.0	9.5	NA	0.9	NA

#### NA Not applicable.

Note: Estimates are not adjusted for price changes and are subject to revision. For information on confidentiality protection, sampling error, sample design, and definitions, visit <a href="www.census.gov/eos/www/sm.html">www.census.gov/eos/www/sm.html</a>.

Source: U.S. Census Bureau, 2005 Annual Survey of Manufactures, 2005 Annual Wholesale Trade Survey, 2005 Service Annual Survey, and 2005 Annual Retail Trade Survey

<sup>&</sup>lt;sup>1</sup>Estimates include data only for businesses with paid employees.

<sup>&</sup>lt;sup>2</sup>Manufacturers' Sales Branches and Offices.

<sup>&</sup>lt;sup>3</sup>Estimates include data for businesses with or without paid employees.

<sup>&</sup>lt;sup>4</sup>Estimates include data for businesses with paid employees except for Accomodation and Food Services, which also includes businesses without paid employees. Estimates for 2000 and 2001 are not comparable due to the change in the 2002 NAICS. Estimates for 2002 and 2003 exclude landscaping services, landscape architectural services, and pet care services.

Table 1A. Measures of Sampling Variability - U.S. Manufacturing Shipments - Total and E-commerce Value: 2005 and 2004

[Estimates are based on data from the 2005 Annual Survey of Manufactures, are shown as percents, and are associated with the estimates in Table 1.]

		Coeff	icient of Variati	Standard Error for Estimate of:				
NAICS			2005	20	004	E-comme Percent of	Total	Percent Distribution of E-commerce Shipments
	Description	Total	E-commerce	Revised Total	E-commerce	Shipme 2005	2004	•
	Total Manufacturing	0.1	0.3	0.1	0.2	0.1	0.1	NA
311	Food manufacturing	0.3	0.8	0.3	0.8	0.1	0.1	0.1
312	Beverage and tobacco product manufacturing	0.4	0.6	0.4	0.4	0.4	0.4	(Z)
313	Textile mills	0.8	1.8	0.7	2.3	0.3	0.3	
314	Textile product mills	0.9	1.4	0.9	1.5	0.5	0.5	(Z)
315	Apparel manufacturing	1.0	2.1	8.0	1.7	0.6	0.5	(Z)
316	Leather and allied product manufacturing	1.5	2.7	1.2	3.1	0.5	0.3	(Z)
321	Wood product manufacturing	0.6	2.1	0.6	2.5	0.2	0.2	(Z)
322	Paper manufacturing	0.5	0.9	0.4	1.1	0.2	0.1	(Z)
323	Printing and related support activities	0.7	2.6	0.6	3.1	0.4	0.3	\ ,
324	Petroleum and coal products manufacturing	0.5	1.2	0.5	1.3	0.2	0.2	0.1
325	Chemical manufacturing	0.3	0.6	0.2	0.7	0.2	0.1	0.1
326	Plastics and rubber products manufacturing	0.8	3.2	0.7	3.8	0.6	0.6	0.1
327	Nonmetallic mineral product manufacturing	0.5	2.4	0.6	2.9	0.3	0.3	(Z)
331	Primary metal manufacturing	0.7	1.7	0.8	1.5	0.3	0.2	
332	Fabricated metal product manufacturing	0.4	1.1	0.4	1.1	0.2	0.2	` ,
333	Machinery manufacturing	0.5	0.9	0.4	0.8	0.2	0.2	0.1
334	Computer and electronic product manufacturing	.0.5	0.7	1.1	0.7	0.2	0.3	
335	Electrical equipment, appliance, and components	0.4	0.8	0.3	0.7	0.2	0.2	\ ,
336	Transportation equipment manufacturing	0.3	0.5	0.2	0.3	0.2	0.2	
337	Furniture and related product manufacturing	0.6	2.8	0.5	1.0	0.6	0.2	` ,
339	Miscellaneous manufacturing	0.5	1.3	0.5	1.3	0.3	0.2	

NA Not applicable.

Note: Standard errors for year to year change in total shipments and e-commerce shipments were not calculated. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit <a href="https://www.census.gov/eos/www/mestats.html">www.census.gov/eos/www/mestats.html</a>.

Source: U.S. Census Bureau, 2005 Annual Survey of Manufactures

<sup>(</sup>Z) Estimate is less than 0.05%.

Table 2.0A. Measures of Sampling Variability - U.S. Merchant Wholesale Trade Sales, Including Manufacturers' Sales Branches and Offices - Total and E-commerce: 2005 and 2004

[Estimates are based on data from the 2005 Annual Wholesale Trade Survey, are shown as percents, and are associated with the estimates in Table 2.0.]

		Со	efficient of Varia	tion for Valu	e of Sales		Standard	Error for Es	timate of	:
		2005		2004		Y/Y Percent Change		E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales
NAICS					Revised	Total				
Code	Description	Total	E-commerce	Total	E-commerce	Sales	Sales	2005	2004	2005
42	Total Merchant Wholesale Trade Including MSBOs <sup>1</sup>	0.7	1.2	0.7	1.3	0.2	0.2	0.2	0.3	NA
423	Durable goods	0.6	1.7	0.7	1.7	0.3	0.2	0.4	0.4	0.6
4231	Motor vehicles and automotive equipment	0.6	1.5	0.5	1.6	0.4	0.1	0.7	0.8	0.5
4232	Furniture and home furnishings	2.6	5.9	2.6	6.2	1.1	1.1	0.8	0.8	0.1
4233	Lumber and other construction material	2.7	7.1	2.7	7.8	0.7	1.0	0.3	0.3	(Z)
4234	Professional and commercial equipment and supplies	1.8	4.3	1.7	4.0	0.4	0.6	0.5	0.5	0.3
42343	Computer equipment and supplies	2.4	7.3	2.3	6.6	0.6	0.9	0.8	0.8	0.3
4235	Metals and minerals, excluding petroleum	2.1	6.3	1.8	7.4	0.9	2.0	0.2	0.2	(Z)
4236	Electrical goods	2.3	6.8	2.3	6.9	0.5	1.0	0.8	0.9	0.2
4237	Hardware, plumbing and heating equipment	1.8	3.3	1.3	3.4	1.1	0.3	0.5	0.5	(Z)
4238	Machinery, equipment and supplies	1.8	5.8	1.9	5.8	1.0	1.0	0.5	0.5	0.2
4239	Miscellaneous durable goods	3.2	9.9	3.1	10.2	1.2	3.5	0.8	0.7	0.2
424	Nondurable goods	1.2	1.5	1.1	1.6	0.4	0.3	0.3	0.2	0.6
4241	Paper and paper products	2.6	4.6	2.3	4.2	0.8	0.9	0.5	0.5	0.1
4242	Drugs, drug proprietaries and druggists' sundries	3.8	2.1	3.7	2.2	0.5	0.2	1.3	1.3	0.5
4243	Apparel, piece goods, and notions	1.9	7.7	1.7	7.9	1.0	2.6	1.4	1.4	0.2
4244	Groceries and related products	2.3	3.6	2.0	3.9	1.2	1.0	0.5	0.4	0.3
4245	Farm-products raw materials	4.0	6.3	3.5	5.5	1.3	1.2	0.2	0.2	(Z)
4246	Chemicals and allied products	2.9	(D)	2.8	(D)	0.9	(D)	(D)	(D)	(D)
4247	Petroleum and petroleum products	1.8	2.1	1.7	2.2	0.9	0.2	0.1	0.2	0.1
4248	Beer, wine, and distilled beverages	3.1	(D)	2.9	(D)	0.9	(D)	(D)	(D)	(D)
4249	Miscellaneous nondurable goods	3.0	6.0	3.1	6.0	1.2	0.6	0.9	0.8	0.2

NA Not applicable.

Note: For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/svsd/www/atsreliability.html.

<sup>(</sup>D) Corresponding estimate in Table 2.0 is withheld to avoid disclosing data on individual companies; these data are included in higher level totals.

<sup>(</sup>Z) Estimate is less than 0.05%.

<sup>&</sup>lt;sup>1</sup> Manufacturers' Sales Branches and Offices.

Table 2.1A. Measures of Sampling Variability - U.S. Merchant Wholesale Trade Sales, Excluding Manufacturers' Sales Branches and Offices - Total and E-commerce: 2005 and 2004

[Estimates are based on data from the 2005 Annual Wholesale Trade Survey, are shown as percents, and are associated with the estimates in Table 2.1.]

		Co	efficient of Varia	tion for Valu	ue of Sales		Standard	Error for E	stimate o	f:
		2005			2004	Y/Y Pero	cent Change	E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales
NAICS					Revised	Total	E-commerce			
Code	Description	Total	E-commerce	Total	E-commerce	Sales	Sales	2005	2004	2005
42	Total Merchant Wholesale Trade Excluding MSBOs <sup>1</sup>	0.7	1.8	0.7	1.9	0.3	0.3	0.2	0.3	NA NA
423	Durable goods	0.9	2.9	0.9	2.9	0.4	0.4	0.3	0.4	0.8
4231	Motor vehicles and automotive equipment	1.3	1.9	1.2	1.9	0.8	0.1	0.5	0.5	0.4
4232	Furniture and home furnishings	3.3	9.8	3.0	10.6	1.2	2.0	0.9	0.9	0.1
4233	Lumber and other construction material	3.2	10.0	3.2	11.0	0.9	1.6	0.3	0.4	0.1
4234	Professional and commercial equipment and supplies	2.6	5.9	2.3	5.4	0.6	0.8	0.7	0.7	0.5
42343	Computer equipment and supplies	3.0	11.1	2.6	10.2	1.0	1.2	1.4	1.3	0.5
4235	Metals and minerals, excluding petroleum	2.8	18.6	2.4	(S)	1.3	(S)	0.2	(S)	(S)
4236	Electrical goods	3.2	9.4	3.1	9.4	8.0	0.6	1.1	1.1	0.5
4237	Hardware, plumbing and heating equipment	2.2	4.0	1.6	4.2	1.2	0.4	0.5	0.5	0.1
4238	Machinery, equipment and supplies	1.6	8.1	1.6	7.4	1.1	2.5	0.3	0.3	0.2
4239	Miscellaneous durable goods	3.3	11.2	3.1	11.6	1.3	3.3	0.9	0.9	0.3
424	Nondurable goods	1.2	2.1	0.9	2.1	0.5	0.5	0.3	0.3	0.8
4241	Paper and paper products	3.9	6.4	3.6	5.8	1.0	1.3	0.7	0.6	0.2
4242	Drugs, drug proprietaries and druggists' sundries	2.3	2.5	1.9	2.6	1.0	0.3	1.1	0.9	0.5
4243	Apparel, piece goods, and notions	2.1	7.9	2.0	8.2	1.1	2.9	1.5	1.5	0.4
4244	Groceries and related products	2.0	6.8	1.7	7.2	1.4	2.3	0.6	0.5	0.5
4245	Farm-products raw materials	4.0	6.3	3.5	5.5	1.3	1.2	0.2	0.2	0.1
4246	Chemicals and allied products	2.4	(D)	2.5	(D)	1.1	(D)	(D)	(D)	(D)
4247	Petroleum and petroleum products	3.0	(D)	2.6	(D)	1.4	(D)	(D)	(D)	(D)
4248	Beer, wine, and distilled beverages	3.2	5.2	3.0	5.2	1.0	0.5	0.3	0.2	
4249	Miscellaneous nondurable goods	4.0	12.6	4.1	12.7	1.6	1.7	0.9	0.8	

### NA Not applicable.

Note: For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/svsd/www/atsreliability.html

<sup>(</sup>S) Corresponding estimate in Table 2.1 does not meet publication standards because of high sampling variability or poor response quality.

<sup>(</sup>D) Corresponding estimate in Table 2.1 is withheld to avoid disclosing data on individual companies; these data are included in higher level totals.

<sup>(</sup>Z) Estimate is less than 0.05%.

<sup>&</sup>lt;sup>1</sup> Manufacturers' Sales Branches and Offices.

Table 2.2A. Measures of Sampling Variability - U.S. Manufacturers' Sales Branches and Offices - Total and E-commerce Sales: 2005 and 2004

[Estimates are based on data from the 2005 Annual Wholesale Trade Survey, are shown as percents, and are associated with the estimates in Table 2.2.]

		Coeff	cient of Variation	on for Value	of Sales	Standard Error for Estimate of:					
			2005		2004		Y/Y Percent Change		rce as f Total s	Percent Distribution of E-commerce Sales	
NAICS Code	Description	Total	E-commerce	Total	Revised E-commerce	Total	E-commerce	2005	2004	2005	
42	Total Merchant Wholesale Trade	1.3	1.7	1.4	1.7	0.2	0.1	0.6	0.6	, NA	
423	Durable goods	0.7	1.9	0.6	1.9	0.4	0.2	0.5	0.7	0.7	
4231	Motor vehicles and automotive equipment	0.9	2.0	0.6	2.0	0.6	(Z)	0.9	1.2	2 0.6	
4232	Furniture and home furnishings	1.3	3.5	2.7	3.5	1.2	0.1	0.8	8.0	(Z)	
4233	Lumber and other construction material	0.9	3.5	0.7	3.5	0.5	(Z)	0.2	0.2		
4234	Professional and commercial equipment and supplies	1.8	2.5	1.7	2.4	0.1	0.2	0.2	0.2		
42343	Computer equipment and supplies	2.2	2.1	2.2	2.1	0.2	(Z)	0.1	0.1	0.1	
4235	Metals and minerals, excluding petroleum	1.6	5.1	1.3	5.4	0.7	1.1	0.3	0.3	3 (Z)	
4236	Electrical goods	2.6	7.9	2.0	9.5	1.1	2.0	1.1	1.2		
4237	Hardware, plumbing and heating equipment	2.0	(S)	0.7	(S)	2.0	(S)	(S)	(S)	(S)	
4238	Machinery, equipment and supplies	3.8	6.4	3.5	6.6	2.0	0.5	1.3	1.2	9.3	
4239	Miscellaneous durable goods	11.0	18.0	10.1	14.3	1.0	7.1	2.6	1.8	0.1	
424	Nondurable goods	3.2	2.5	3.1	2.5	0.3	0.2	0.8	0.8	0.7	
4241	Paper and paper products	0.8	4.5	0.9	4.6	0.6	0.6	0.7	0.6	0.1	
4242	Drugs, drug proprietaries and druggists' sundries	9.8	4.9	9.4	4.9	0.7	0.1	2.7	2.8	0.6	
4243	Apparel, piece goods, and notions	6.3	15.5	6.0	13.3	1.5	3.0	1.4	1.3	(Z)	
4244	Groceries and related products	4.1	4.3	3.6	4.4	1.4	0.5	1.0	1.1		
4246	Chemicals and allied products	6.6	8.4	6.5	8.0	1.8	0.6	0.7	0.8	0.2	
4247	Petroleum and petroleum products	4.4	(D)	4.8	(D)	0.4	(D)	(D)	(D)	(D)	
4248	Beer, wine, and distilled beverages	16.8	(D)	16.4	(D)	0.2	(D)	(D)	(D)		
4249	Miscellaneous nondurable goods	0.9	4.5	0.5	4.5	0.8	0.2	1.9	1.7	0.2	

NA Not applicable.

Note: For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit <a href="www.census.gov/svsd/www/atsreliability.html">www.census.gov/svsd/www/atsreliability.html</a>.

<sup>(</sup>S) Corresponding estimate in Table 2.2 does not meet publication standards because of high sampling variability or poor response quality.

<sup>(</sup>D) Corresponding estimate in Table 2.2 is withheld to avoid disclosing data of individual companies; these data are included in broader industry totals.

<sup>(</sup>Z) Estimate is less than 0.05%.

Table 3A. Measures of Sampling Variability - U.S. Merchant Wholesale Trade Sales, Excluding Manufacturers' Sales Branches and Offices - Total and EDI: 2005 and 2004

[Estimates are based on data from the 2005 Annual Wholesale Trade Survey, are shown as percents, and are associated with the estimates in Table 3.]

		Coefficie	nt of Variatio	n for Value o	of Sales			Standard Error for Estimate of:				
			05	200		Y/Y Percen	t Change	EDI as P		Percent Distribution of EDI Sales	EDI as Pero	
NAICS Code	Description	Total	EDI	Revised Total	Revised EDI		EDI Sales	2005	2004	2005	2005	2004
42	Total Merchant Wholesale Trade Excluding MSBOs <sup>1</sup>	0.7	1.8	0.7	1.8	0.3	0.3	0.2	0.2	NA	0.6	0.6
423	Durable goods	0.9	2.7	0.9	2.5	0.4	0.3	0.3	0.3	0.8	0.8	0.8
4231	Motor vehicles and automotive equipment	1.3	1.9	1.2	1.9	0.8	0.2	0.5	0.4	0.5	0.4	0.3
4232	Furniture and home furnishings	3.3	11.2	3.0	11.9	1.2	2.6	0.8	0.9	0.1	1.8	1.5
4233	Lumber and other construction material	3.2	11.1	3.2	11.7	0.9	4.3	0.3	0.3	0.1	4.3	2.9
4234	Professional and commercial equipment and supplies	2.6	7.3	2.3	6.3	0.6	1.1	0.6	0.6	0.6	1.5	1.3
42343	Computer equipment and supplies	3.0	14.4	2.6	12.7	1.0	1.6	1.2	1.1	0.5	2.4	2.2
4235	Metals and minerals, excluding petroleum	2.8	(S)	2.4	(S)	1.3	(S)	(S)	(S)	(S)	(S)	(S)
4236	Electrical goods	3.2	7.7	3.1	7.8	0.8	1.0	0.8	0.8	0.4	3.0	2.9
4237	Hardware, plumbing and heating equipment	2.2	2.7	1.6	2.7	1.2	0.4	0.2	0.2	0.1	2.1	2.2
4238	Machinery, equipment and supplies	1.6	9.9	1.6	10.0	1.1	1.6	0.2	0.2	0.2	2.5	2.2
4239	Miscellaneous durable goods	3.3	12.2	3.1	12.0	1.3	3.9	0.9	0.8	0.3	3.1	2.5
424	Nondurable goods	1.2	2.3	0.9	2.1	0.5	0.5	0.3	0.3	0.8	0.8	0.8
4241	Paper and paper products	3.9	16.0	3.6	14.4	1.0	1.8	0.8	0.7	0.2	3.7	3.6
4242	Drugs, drug proprietaries and druggists' sundries	2.3	2.6	1.9	2.6	1.0	0.3	1.0	0.9	0.6	0.3	0.2
4243	Apparel, piece goods, and notions	2.1	9.0	2.0	8.2	1.1	3.0	1.4	1.2	0.4	1.9	1.6
4244	Groceries and related products	2.0	9.2	1.7	8.4	1.4	3.1	0.5	0.4	0.6	3.6	3.6
4245	Farm-products raw materials	4.0	5.3	3.5	5.2	1.3	0.5	0.2	0.1	(Z)	2.4	1.9
4246	Chemicals and allied products	2.4	(D)	2.5	(D)	1.1	(D)	(D)	(D)	(D)	(D)	(D)
4247	Petroleum and petroleum products	3.0	(D)	2.6	(D)	1.4	(D)	(D)	(D)	(D)	(D)	(D)
4248	Beer, wine, and distilled beverages	3.2	5.2	3.0	5.2	1.0	0.6	0.1	0.1	(Z)	0.8	0.8
4249	Miscellaneous nondurable goods	4.0	12.6	4.1	11.9	1.6	1.9	0.6	0.6	0.4	2.3	2.2

NA Not applicable.

Note: For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/svsd/www/atsreliability.html.

<sup>(</sup>S) Corresponding estimate in Table 3 does not meet publication standards because of high sampling variability or poor response quality.

<sup>(</sup>D) Corresponding estimate in Table 3 is withheld to avoid disclosing data of individual companies; these data are included in higher levels totals.

<sup>(</sup>Z) Estimate is less than 0.05%.

<sup>&</sup>lt;sup>1</sup> Manufacturers' Sales Branches and Offices.

## Table 4A. Measures of Sampling Variability - U.S. Selected Services Revenue - Total and E-commerce: 2005 and 2004

[Except where indicated, estimates are based on data from the 2005 Service Annual Survey. Estimates are shown as percents and are associated with the estimates in Table 4.]

		Coeffic	cient of Variation	n for Value	of Revenue	Standard Error for Estimate of:					
			2005		2004		Y/Y Percent Change		nerce as t of Total enue	Percent Distribution of E-commerce Revenue	
NAICS				Revised	Revised	Total	E-commerce				
Code	Description	Total	E-commerce	Total	E-commerce	Revenue	Revenue		2004		
	Total for Selected Service Industries	0.3	1.8	0.3	1.6	0.2	0.7	(Z)	(Z)	N/A	
	Selected Transportation and Warehousing <sup>1</sup>	1.1	5.7	1.0	6.2	0.5	1.2	0.1	0.1	0.4	
484	Truck transportation	1.2	6.6	1.1	7.2	0.7	1.3	0.2	0.2		
492	Couriers and messengers	1.4	(S)	1.5	(S)	0.9	(S)	(S)	(S)	(S)	
493	Warehousing and storage	5.2	8.4	5.2	8.5	0.9	0.1		0.1	0.1	
51	Information	0.4	3.3	0.3	3.6	0.2	1.8	0.1	0.1	0.7	
511	Publishing industries	1.1	3.1	0.8	4.0	0.5	1.4	0.2	0.2	0.5	
517	Telecommunications	0.5	(S)	0.6	(S)	0.3	(S)	(S)	(S)	(S)	
51811	Internet service providers and web search portals	2.0	16.4	1.9	19.7	1.5	4.3	1.2	1.7		
	Selected Finance <sup>2</sup>	1.5	7.3	1.3	6.8	0.8	1.0	0.1	0.1	0.5	
5231	Securities and commodity contracts intermediation and brokerage	1.0	7.6	1.2	7.0	0.7	1.1	0.1	0.1	0.5	
532	Rental and Leasing Services	1.3	1.4	1.3	(S)	0.5	(S)	0.1	(S)	0.1	
	Selected Professional, Scientific, and Technical Services <sup>3</sup>	1.2	3.5	1.3	3.2	0.6	2.1	0.1	0.1	0.8	
5415	Computer systems design and related services	2.2	(S)	1.9	(S)	1.0	(S)	(S)	(S)	(S)	
56	Administrative and Support and Waste Management and Remediation Services	2.1	11.1	1.7	10.9	0.7	2.0	0.3	0.3	1.3	
5615	Travel arrangement and reservation services	2.1	4.3	2.3	6.2	1.1	(S)		1.6		
62	Health Care and Social Assistance Services	0.5	12.9	0.4	17.1	0.2	17.0		(Z)		
71	Arts, Entertainment, and Recreation Services	1.2	3.4	1.0	(S)	0.6	(S)	` '	(Z)		
72	Accommodation and Food Services <sup>4</sup>	1.3	3.6	1.1	3.6	0.5	0.8		(Z)	0.3	
	Selected Other Services <sup>5</sup>	1.4	4.1	1.2	4.9	0.5	2.8		0.1	0.2	
811	Repair and maintenance	2.7	11.1	2.5	7.3	0.7	4.6		0.1	0.1	
813	Religious, grantmaking, civic, professional, and similar organizations	1.4	7.9	1.3	8.5	0.7	2.1	0.1	0.1	0.2	

NA Not applicable.

Note: For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/svsd/www/cv.html.

Source: U.S. Census Bureau, 2005 Service Annual Survey

<sup>(</sup>S) Corresponding estimate in Table 4 does not meet publication standards because of high sampling variability or poor response quality.

<sup>(</sup>Z) Estimate is less than 0.05%.

<sup>&</sup>lt;sup>1</sup> Excludes NAICS 481 (air transportation), 482 (rail transportation), 483 (water transportation), 485 (transit and ground passenger transportation), 486 (pipeline transportation), 487 (scenic and sightseeing transportation), 488 (support activities for transportation), and 491 (postal service).

<sup>&</sup>lt;sup>2</sup> Excludes NAICS 521 (monetary authorities-central bank), 522 (credit intermediation and related activities), 523 (securities and commodity exchanges), 52391 (miscellaneous intermediation), 52399 (all other financial investment activities), 524 (insurance carriers and related activities), and 525 (funds, trusts, and other financial vehicles).

<sup>&</sup>lt;sup>3</sup> Excludes NAICS 54112 (offices of notaries).

<sup>&</sup>lt;sup>4</sup> Estimates are based on data from the 2005 Annual Retail Trade Survey.

<sup>&</sup>lt;sup>5</sup> Excludes NAICS 81311 (religious organizations), 81393 (labor and similar organizations), 81394 (political organizations), and 814 (private households).

Table 5A. Measures of Sampling Variability - U.S. Retail Trade Sales - Total and E-commerce: 2005 and 2004

[Estimates are based on data from the 2005 Annual Retail Trade Survey, are shown as percents, and are associated with the estimates in Table 5.]

		Coef	ficient of Varia	tion for Va	alue of Sales	Standard Error for Estimate of:					
			2005		2004	Y/Y Percent Change		E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales	
NAICS			_	Revised		Total	E-commerce		222		
Code	Description	Total	E-commerce	Total	E-commerce	Sales	Sales	2005	2004	2005	
	Total Retail Trade	0.5	1.7	0.4	1.4	0.2	0.7	(Z)	(Z)	NA	
441	Motor vehicles and parts dealers	0.9	2.0	0.9	1.7	0.4	1.1	(Z)	(Z)	0.4	
442	Furniture and home furnishings stores	0.7	16.7	0.8	18.2	0.4	4.7	0.1	0.1	0.1	
443	Electronics and appliance stores	1.1	13.4	0.9	12.3	0.6	4.5	0.2	0.1	0.2	
444	Building materials and garden equipment and supplies stores	0.9	(S)	0.8	(S)	0.4	(S)	(S)	(S)	(S)	
445	Food and beverage stores	0.6	16.3	0.5	13.5	0.3	7.8	(Z)	(Z)	0.1	
446	Health and personal care stores	1.0	(S)	0.9	(S)	0.5	(S)	(S)	(S)	(S)	
447	Gasoline stations	3.4	(S)	3.1	(S)	1.0	(S)	(S)	(S)	(S)	
448	Clothing and clothing accessories stores	1.0	16.4	0.9	17.3	0.5	3.9	0.1	0.1	0.3	
451	Sporting goods, hobby, book, and music stores	1.1	14.1	0.7	13.1	0.7	4.9	0.2	0.2	0.2	
452	General merchandise stores	0.2	(S)	0.2	(S)	(Z)	(S)	(S)	(S)	(S)	
453	Miscellaneous store retailers	1.3	14.3	1.2	13.8	0.9	4.2	0.2	0.2	0.3	
454	Nonstore retailers	1.0	1.8	1.0	1.7	0.3	0.6	0.4	0.4	0.6	
45411	Electronic shopping and mail-order houses	1.1	1.7	1.1	1.7	0.3	0.6	0.5	0.5	0.7	

NA Not applicable.

Note: For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/mrts/www/nrely.html.

<sup>(</sup>S) Corresponding estimate in Table 5 does not meet publication standards because of high sampling variability or poor response quality.

<sup>(</sup>Z) Estimate is less than 0.05%.

Table 6A. Measures of Sampling Variability - U.S. Electronic Shopping and Mail-Order Houses (NAICS 45411) - Total and E-commerce Sales by Merchandise Line: 2005 and 2004

[Estimates are based on data from the 2005 Annual Retail Trade Survey, are shown as percents, and are associated with the estimates in Table 6.]

			rd Error for Esti	mate of:					
	Cod	efficient of Varia	ation for Va	ue of Sales			E-commerce	Percent Distribution	
		2005		2004	V/V Bore	ont Change	as Percent of Total Sales	Total	E-commerce Sales
		2005		2004	Y/Y Percent Change		Total Sales	Sales	Sales
Merchandise Lines	Total	E-commerce	Revised Total	Revised E-commerce	Total Sales	E-commerce Sales	2005	2005	2005
Total Electronic Shopping and Mail-Order Houses (NAICS 45411)	1.1	1.7	1.1	1.7	0.3	0.6	0.5	NA	N.A
Books and magazines	4.0	3.1	3.8	3.3	1.1	1.2	1.3	0.1	0.1
Clothing and clothing accessories (includes footwear)	1.8	2.2	1.8	2.2	0.7	1.0	0.6	0.1	0.2
Computer hardware	2.1	3.3	1.8	2.5	0.8	1.2	0.7	0.2	0.3
Computer software	4.1	5.6	3.4	4.6	1.6	3.4	1.8	0.1	0.
Drugs, health aids, and beauty aids	1.5	4.3	1.7	4.9	0.7	2.8	0.5	0.3	0.4
Electronics and appliances	3.5	4.0	2.3	3.6	2.2	1.4	0.6	0.2	0.3
Food, beer, and wine	10.1	4.7	12.0	5.9	2.9	2.6	2.8	0.2	0.
Furniture and home furnishings	2.4	2.9	1.9	2.4	1.0	2.6	1.1	0.1	0.2
Music and videos	3.8	5.3	3.5	5.4	0.8	0.9	2.0	0.1	0.2
Office equipment and supplies	3.2	4.9	3.6	5.5	1.0	1.4	1.2	0.1	0.3
Sporting goods	8.1	9.4	9.0	11.0	2.3	5.4	2.3	0.2	0.2
Toys, hobby goods, and games	3.9	5.1	3.6	5.1	1.4	2.2	1.2	0.1	0.1
Other merchandise <sup>1</sup>	3.4	3.6	3.8	3.7	1.8	3.2	1.4	0.5	0.6
Nonmerchandise receipts <sup>2</sup>	3.4	5.5	2.1	3.0	1.7	2.3	1.5	0.2	0.4

## NA Not applicable.

Note: For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/mrts/www/nrely.html.

<sup>&</sup>lt;sup>1</sup> Includes other merchandise such as collectibles, souvenirs, auto parts and accessories, hardware, lawn and garden equipment and supplies, and jewelry.

<sup>&</sup>lt;sup>2</sup> Includes nonmerchandise receipts such as auction commissions, customer training, customer support, advertising, and shipping and handling.